



Arrow Data | AI Presales Team

Accelerate AI Sales Cycles with Arrow's Engineering Aces!



Skill Set

Arrow offers deep expertise across the AI deployment lifecycle, including:

- Advanced GenAI Techniques: Agentic AI, Retrieval-Augmented
- Generation (RAG), Fine-Tuning
- Computer Vision & Traditional ML
- AI Frameworks
- AI Security & Governance
- Data Science
- Big Data Platforms & Data Engineering
- Hybrid-Multicloud Computing
- High-Performance Storage for AI

Enablement

Monthly webinars covering key AI trends and technologies:

Topics include:

- Agentic AI
- Enterprise-scale RAG
- AIOps Pipelines
- AI Security & Governance
- Kubernetes for AI workloads
- NVIDIA's AI software suite

Webinars can be hosted in Level 1 collaborative sessions, with recordings available upon request.

Configuration Support

GenAI reference architectures for:	Flexibility across:
<ul style="list-style-type: none"> • Inference • RAG • Fine-Tuning • Model Training 	<ul style="list-style-type: none"> • User expertise levels • Security/governance needs • Existing infrastructure • Scalable compute and storage

Includes a capability matrix for infrastructure rightsizing.

Demo Catalog

Suite of demos organized by industry verticals:

- NVIDIA Tools: Digital Human Blueprint, RAPIDS, Parabricks, AI Workbench/Quantum, CUDA-Qn
- Custom Solutions: LangChain-based RAG + Fine-Tuning
- Partner Platforms:
 1. Elastic's AI Playground
 2. Dataiku no/low-code AI platform
 3. OPEA RAG solution on NetApp AIpod Mini with Intel®



NetApp Demo Services

NetApp AIpod Mini with Intel®

Description:

NetApp AIpod Mini with Intel: CPU based departmental RAG and inference built on Open Platform for Enterprise AI (OPEA)

Key Components:

- **NetApp AFF:** Seamlessly manage, protect and mobilize data for RAG applications at the lowest cost across hybrid cloud.
- **Open Platform for Enterprise AI (OPEA):** Open-source modular platform of composable building blocks designed to accelerate the development of cutting-edge generative AI systems, with a strong focus on RAG.

NVIDIA Integration: Simply and securely move data to GPU accelerated infrastructure as AI practice grows.

Contact the Arrow AI Engineering Aces

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