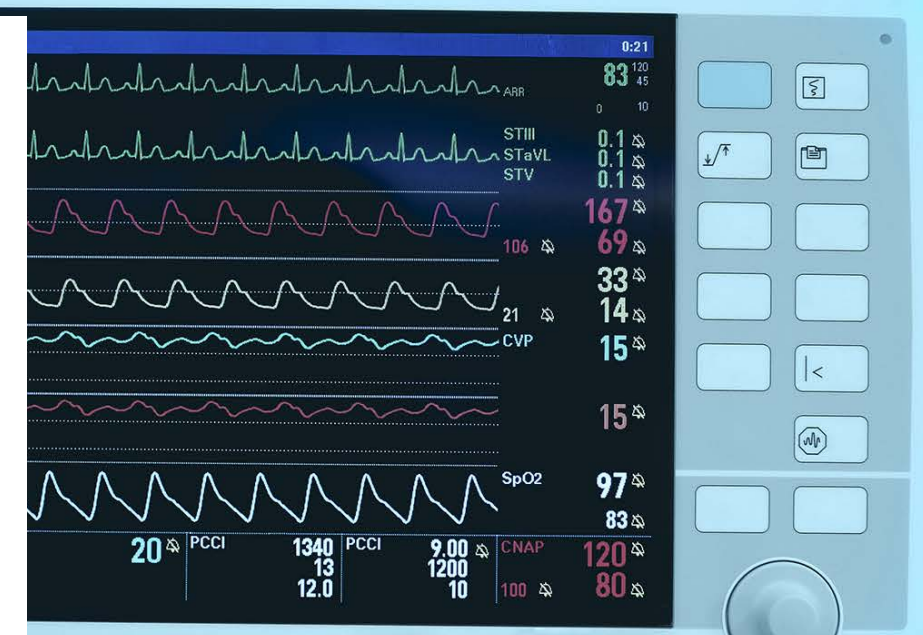


Quick Reference Guide: Dell OEM Healthcare Product Portfolio

DELLTechnologies

ANW



OEM Healthcare Product Portfolio

Embedded		Attached		Integrated Solutions				
 Diagnostic	 Imaging			 Connected Health	 Precision Medicine	 AI/Advanced Analytics	 Hospital Information Systems	
Medical Diagnostics& Laboratory Embedded hardware for diagnostic solutions and medical equipment.  OptiPlex XE4  Edge Gateways	PACS		Digital Pathology	Connected Health Technologies used to deliver patient care outside of the hospital or doctor's office.  OptiPlex 7080	Genomic Sequencing Complex sequencing of an entire genome requiring massive computations and storage of data digitally.  PowerEdge R740 Server with GPU  PowerEdge C4140 Server, GPU / FPGA intensive  Unity XT  PowerScale	Analytics, Visualization & Robotics Utilizing AI to aid in diagnostic process, i.e., scanning 1000 images to detect cancer. A check on radiologist efforts.  Precision 5820 Tower	Electronic Health Records/Billing Systems/Stock EHR/EMR systematized collection of patient and population electronically-stored health information in a digital format. EHR  PowerEdge R740 Server Support systems-Storage  Unity XT  Powerscale  Powerstore  VxRail  ECS Data Protection  PowerProtect	
	Image Capturing Embedded diagnostic solutions and medical equipment that capture images from radiology scanners and cancer detection technology.	Image Viewing Displaying and user interaction with final images. Attached compute to medical imaging equipment.	Storage Picture archiving and communication system and vendor-neutral archiving for storing a large quantity of images, i.e., tumor detection.					Digital Pathology Managing info generated from a digital slide, i.e., glass slides converted into digital slide images, and indexing of large images for search.
	Clinic to Hospital  PowerEdge T640 XL Server	Small scale, clinic  Precision 5820 Tower  Precision 3930 1U Rack	Large scale, hospital  Unity XT  PowerScale  PowerStore					

Get Customized Dell Solutions for Your Unique Needs

Efficient and robust hardware infrastructure choices need expert design and deployment support to maximize business outcomes. A host of service mechanisms can help OEMs succeed in their new product initiatives, from ensuring the right design trade-offs between cost and functionality to implementing field upgrades.

Arrow Intelligent Solutions has been building and integrating technology solutions for over 20 years and enabling our customers' business growth by simplifying the technology experience. As a solution orchestrator, we support the entire lifecycle — from ideation, development, prototyping, and new product introduction (NPI) to manufacturing and global distribution.

Design Engineering

Shorten time to market through one-on-one collaboration with Arrow's expert engineering team, creating innovative technology solutions to satisfy your customer requirements and needs. We guide the process from the initial idea to the final product, including certifications.

Fulfillment

Ensure you always have the right product at the right place at the right time, without guesswork. Arrow's capabilities and services, along with robust financing programs, support new initiatives, simplify budgeting, and shorten sales cycles.

Support Services

Improve customer satisfaction and maximize sales with 24/7 personalized support from Arrow's technical experts.

Manufacturing

From planning to integrating, our technical and operational teams anticipate needs and exceed expectations across all sides of your business. Reduce cost and improve productivity where it matters the most, enabling you to expand into new markets with a scalable infrastructure.

Professional Services

Our comprehensive turnkey services and dedicated global teams provide secure, reliable support and complete management from the time the product arrives in the field.

Financing Services

Plans include a mix of operational expense (OpEx), capital expense (CapEx), and outcome-based models to meet key financial metrics.

With a footprint in 90+ countries, Arrow can support you from any location and help you expand to international markets. Scale globally with Arrow on several fronts — logistics, support, installations, compliance, and regulations.



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