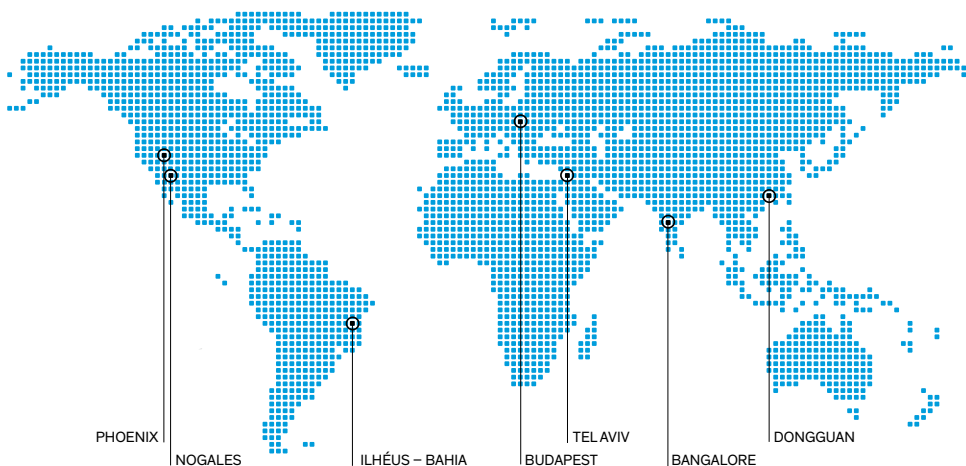


Localizing Your Physical Infrastructure — Deployments Globally

No matter where you need to deploy your server or storage systems, Arrow's expansive global footprint can localize this experience unlike any other company. Our resources are already on the ground in cities throughout the world. This means we help improve your turn time by leveraging in-region sourcing, production and delivery.

Seven integration centers all over the world, ready to meet the needs of your business.



We also significantly reduce your landed costs, including:

- > Materials sourcing
- > Labor
- > Customs

In addition to making your deployments more affordable, our experts also make sure they comply with the local power and regulatory requirements. With these insider insights, deployments are streamlined. And because we work with virtually every supplier, your systems are quickly up and running correctly.

Arrow builds and supports the integration of:

- > Indoor racks and accessories
- > High density modular cooling
- > High density cooling integrated racks
- > Rack mount uninterruptible power systems (UPS)
- > Rack power distribution units (PDU)

Ensuring Efficiency at Every Step

Using proven delivery and staging processes, Arrow will manage your entire deployment. We even take care of the little details that make a huge difference, like removing and recycling the packaging materials.

PILOT AND REVIEW

Our tried and true tactics will reflect the approach we mutually agree upon. Our long track record and the knowledge gained through important lessons, assures your smooth deployment. Throughout this phase, we verify the correct image and applications are loaded, and ensure every element is thoroughly tested before it's transported to your facility.

DEPLOYMENT

In the name of efficiency, we utilize several automated deployment tools. We understand that in every deployment, some customer specific customization may be required. So when these manual interventions come up, we ensure that each process is documented, tested and verified for accuracy.

SCHEDULE

We work diligently to minimize and eliminate any disruptions to your staff. As we schedule your deployment, we frequently look outside of normal working hours. This phase also includes the all-important site readiness process, including a T-minus approach for user pre-deployment tasks, equipment delivery and staging, training, deployment, sign off and handover to your operations support team. Your implementation will remain on track and within budget.

DELIVERY AND STAGING

We closely follow the deployment plan and schedule we established with you. This phase is filled with important logistics to prevent storage problems and protect your assets. We will ensure compliance of both your business and environmental requirements through asset quarantines, removal and responsible disposal or value recovery of below-specification systems.

HANDOVER AND SIGNOFF

This phase is all about double and triple checking that all the criteria we established up front is met. This may include technical support documentation, user and asset information, and formal documentation for ongoing lifecycle support. We also provide project closure, complete with a lessons learned report detailing the highlights and challenges. This phase often includes a satisfaction survey to capture and document your comments. Your experience is central to everything we do.

By dressing the cables, our presentation of units is consistently easy to work with and look at.



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ARROW
Five Years Out